

Press Release
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Concrete Garages Buyers Guide, part 2

Garden Centre's: The Home of Garden Buildings?

Historically the garden centre was the place to locate your garden building or concrete garage but soaring rents, reduced foot traffic and the desire of the garden centre to offer these products directly drove the independent reseller away. Land acquisition further saw the demise of the traditional garden centre in lieu of residential property development. Often the garden centre is passed over in lieu of the national chain DIY centres which are often less specialised but do offer modern day lifestyle solutions bundled into a 21st century package.

The number of garden building showrooms has dwindled further as the blue chip owned manufacturers prefer to deal with smaller numbers of resellers in an effort to minimise cost. Inevitably the consumer suffers as you will have to travel much further in order to view a display building (not to mention regional and national pricing strategies which follow).

The independents remain a hardy bunch of individuals who have typically weathered the recession and with a good business model which rarely falters from outside pressures. These businesses can often be found on the fringes of industrial estates and towns and typically occupy significantly more floor space than a garden centre can offer. Look under Sheds, Garden Buildings & Garages in your local directory for your closest dealer.

It mustn't be forgotten that a new breed of internet entrepreneurs' exist but with the largest manufacturers prohibiting such activities it is no surprise that brand choice is limited. Besides, what other item of this value would you purchase without viewing first?

Come and view the region's largest display from an independent dealership offering impartial choice from the country's leading brands of concrete sectional garage.

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The Garden Buildings Centre
Sheffield Road
Stonegravels
Chesterfield, S41 7LX
FREEPHONE 0800 318359
Email: nicp@garagesconcrete.com