

Press Release
February 17th 2020

The Platform Lift Company forms new partnership

The Platform Lift Company is proud to announce its new partnership with leading Swedish platform lift manufacturer Motala Hissar AB, who are part of the world-renowned KONE Group.

This exciting new partnership positions The Platform Lift Company as a key UK distributor of Motala Hissar's range of platform lift products to other trade lift companies, commercial clients and end users. The Platform Lift Company will also be responsible for providing parts, servicing, maintenance and repair for the Motala platform lift product range within the UK.

Customers for the Motala 2000, Motala 2000 Home and the Motala 6000 LS can enjoy a complete turnkey service from The Platform Lift Company whose head office is in Andover, Hampshire, with satellite offices in London, Manchester and Glasgow. Services include design, build and installation by fully qualified and experienced engineers.



Sean O'Sullivan, Managing Director and owner of the Platform Lift Company, is thrilled to be working alongside Motala Hissar AB as their key UK partner.

"Motala Hissar AB has been long recognised within our industry for their manufacturing excellence and premier platform lift solutions. This partnership agreement will help transition our family-run business into its next stage of growth," he said.

"Motala's platform lifts offer top quality performance, are competitively priced and can be made to specification using in-house design services. This superior product range boasts an advanced safety control system, safety features and design flexibility including glass on all four sides."

Stefan Westin, Managing Director of Motala Hissar AB, concludes: "When a door closes, a window opens and sometimes it is panoramic. It is a great feeling in business when you find a new partner that impacts the market through a direct and progressive personal service, meeting all the requirements of the end customer and is as committed to excellence as The Platform Lift Company is.

"We at Motala Hissar AB see and appreciate this great and exciting opportunity for collaboration with The Platform Lift Company to strengthen our position in the United Kingdom as developers of access solutions. With the solid foundation that we are already establishing, based on constant and constructive dialogue, we hope to maintain this commercial relationship for many years in a satisfactory way for both parties."



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