



**Press Release**  
**16<sup>th</sup> November 2010**

## **Kaba Door Systems in Deal with Norland Managed Services**

***Kaba Door Systems is proud to announce the company has earned Preferred Supplier Status with Norland Managed Services. Working in partnership with Norland, Kaba will provide repair, maintenance, service and replacement of automatic, commercial and industrial doors to Norland customers nationwide.***

Norland Managed Services is a leading provider of facilities maintenance and support services, working in partnership with some of the UK's top companies. Norland has recognised that Kaba is able to provide a service that will ensure that their stringent Service Level Agreements (SLAs) for automatic commercial and industrial doors are fully met.

Kaba has fully equipped, trained engineers strategically positioned nationwide, giving the company the capability to guarantee response times 24 hours a day, 365 days a year. Kaba's ability to work with any type, model and make of automatic or industrial door ensures fast fault remedy and measured first-time fix rates. Through Planned Preventative Maintenance (PPM) programmes Kaba is able to fully asset manage all door equipment so that a complete breakdown and spend history is created, enabling building operators to properly budget for their doors. Kaba has also recently established a dedicated team specialising in meeting the needs of Facilities Management Companies.

Katie Stares, Norland Managed Services Procurement, said: "Norland Managed Services is pleased to welcome Kaba Door Systems to preferred supplier status. Our preferred suppliers help to strengthen our position in delivering exceptional service to our clients and we believe that Kaba Door Systems is the right supplier to support Norland. We look forward to developing the relationship between both companies."

Steve Hansen, Kaba Door Systems After Sales and Service Division, said: "Our nationwide, same day response capabilities and ability to customise our services to individual needs makes Kaba ideally suited to meet Norland Managed Services requirements. Our dedicated Facilities Management Customer Team will focus on service excellence, exceptional response rates and excellent customer satisfaction."

Kaba Door Systems has over 80 years international experience in the design manufacture, installation and maintenance of a leading range of, commercial and industrial door systems. With regional centres across the UK, Kaba also offers a nationwide repair and maintenance service and is a member of the Automatic Door Suppliers Association (ADSA), the Door and Hardware Federation (DHF) and is NHS Purchasing and Supply Agency (PASA) approved.

### **Ends**

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